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## **Introduction of Ariba Procure to Pay in Carlsberg**

In order to improve the quality of cooperation with our suppliers, we are introducing the Ariba Procure to Pay (P2P) solution, which helps to simplify, automate and digitize the purchase-to-pay process. In Carlsberg, we call this KIOSK.

This is relevant for suppliers of services and indirect materials to Carlsberg Group companies in Denmark, Sweden, Norway, Finland, the UK, Germany, France, Poland and Switzerland.

This change will allow us and our suppliers to make the process of electronic transactions accurate, transparent and efficient, while enabling Carlsberg's employees to order from supplier-provided web catalogues. In addition, our suppliers will also benefit from:

- improved payment visibility and timing,
- \* enhanced accuracy of Purchase Orders thanks to increased usage of catalogues,
- ▼ more efficient, simpler and quicker automated system with less administrative tasks,
- business growth opportunities provided within the Ariba Network.

## **Onboarding to the Ariba Network**

In order to benefit from this, you as supplier will need to onboard the Ariba Network. Ariba features two types of accounts, Standard and Enterprise, and the choice depends on the amount of transactions and range of available functionalities.

Suppliers who have been invited by Carlsberg and subsequently agreed to use an Enterprise Account to cooperate with us will be guided through the onboarding process by Ariba and a dedicated team within our organization.

Suppliers using the free of charge Standard Account will receive an email with a request to register to the Ariba Network approximately a month prior to the expected go live date. In addition, the Purchase Orders generated and sent to our suppliers will also include a link allowing for quick and easy registration.

All the information required to correctly set up and use the Standard Account is available <a href="here">here</a>.

If you are not able to find what you are looking for in the materials provided by Ariba, or if you have a special inquiry related to the project, the timeline and the next steps, please connect with us using the email address <a href="mailto:kiosk@carlsberg.com">kiosk@carlsberg.com</a>.